'CAGONG' CULTURE

'Cagong' Culture in Korea

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CAGONG

- Referring to the activity of studying or working at a café, this trend has gained prominence since the 2010s.
- Neologism in Active Use The term used to describe this phenomenon is a neologism actively in use since the 2010s.
- Blend of 'Café' and 'Gongbu' combination of two words—'Café' and 'Gongbu' (공부).
- Derivation: 'Cagongjok ' A derivative term, 'Cagongjok,' has been created, translating to 'Cagong folks. ' However, word Cagongjok has a negative connotation.

HOW PROLIFERATED IS 'CAGONG' CULTURE? 카공족 알고 계시나요? 카페 공부 빈도 설문조사 * 대학생 563명 설문조사 복수응답 결과, 자료제공 : 알바몬 대학생 41.0% "나는 카공족" 주 1회 이상 ·간의 확대 46명 (63%)

- Out of 73 student surveyee. 63 percent study in a café at least once a week.

- Out of 563 student surveyee, 41% answered they are 'Cagongjok'

albamon



WHY ARE THEY HEADING TO THE CAFÉ?

POSSIBLE EXPLANATIONS FOR CAGONG

- Remote Work/Study Norm Ever since the Covid-19, working or studying in a distance became a norm.
- Limited Accessibility of Libraries Libraries, can be hard to find, limited accessibility.
- Discomfort in Silent Environments Some individuals feel uneasy in silent environments,
- Convenience of Snacks and Drinks Drinks and snacks are easily obtainable.
- **No Restrictions on Electronic Devices -** No restrictions on using laptop keyboards and electronic devices.
- Cozy Atmosphere Cafes provide a cozy atmosphere, accompanied by pleasant music.

CONTROVERSY OVER CAGONG



CONTROVERSY OVER CAGONG

- 'Cagong' has become a controversial topic in Korean society.
- Often unwelcomed by Café owners For café owners, Cagongjok are not welcomed, as they drop the turnover ratio of the business, reducing its profitability. They often use electricity, internet and so on.
- Extended Stay Impact The profit break-even time for cafes, on average, is 1 hour and 42 minutes. However, Cagongjok tend to spend a longer time, impacting the overall profitability.
- Media Highlight of Controversial Behaviors Some controversial behaviors of ill-mannered Cagongjok are often mentioned in the media. – Some Cagongjok demand other customers to keep silence for them

IS CAGONG ALWAYS BAD?

- **Positive Contribution During Lulls** On the other hand, Cagongjok fill in the gap when there are not many customers.
- Varied Duration of Stay Not all Cagongjok stay for extended periods in the café. In fact, most of them are one of the main sources of the café's revenue.
- **Rights Through Purchase** They have the right to stay in the café for as long as they want. By purchasing from the café, they acquire the time right to spend time in it.

FILLING THE GAP

Emerging Business Model - There is an emerging business model targeting Cagongjok to meet their demand. (Cagong friendly cafés)

Concerns About 'Ugly' Cagongjok - Frequently asked questions about how many orders one should make to avoid being labeled an 'ugly' Cagongjok.

Reflection of a Competitive Society?

THANK YOU!

FURTHER READINGS & REFERENCES

- https://www.hani.co.kr/arti/economy/working/755587.html
- <u>https://cm.asiae.co.kr/article/2022102014024053375</u>
- https://magazine.hankyung.com/job-joy/article/202007146581b
- <u>https://news.mt.co.kr/mtview.php?no=2023030713502265408</u>